

FSBO Listing Appointment Prep Form

Client	
Work	
Home	
Cell	
Email	
Address	

1. Could you briefly describe your home?

# bedrooms		Sq Footage	
# bathrooms		Age	
Style		Finished basement	
Describe the lot		Garage type	
Upgrades since you purchased			

2. Have you had an appraisal done within the last 18months on your home? Was it done in order to borrow money?
3. What do you estimate the value of your home to be?
4. Will there be anyone else involved in the decision?
5. Are you talking to other Realtors at this time about marketing your home? Have you scheduled those appointments yet?
6. When you do list your home with an agent, on what criteria will you choose a real estate agent as your representative?
7. Where do you planning to move?
8. How soon do you have to move there?